The Alberta Liquor Control Board

61st Annual Report

For the fiscal year ended December 31, 1984

ALBERTA LIQUOR CONTROL BOARD

86-03438/

Alberta

SOLICITOR GENERAL

403 / 427-2468

425 Legislative Building
Edmonton, Alberta, Canada
T5K 2B6

Office of the Solicitor General

The Honourable G. Amerongen
Office of the Speaker
Legislative Assembly of Alberta

Sir:

I have the honour to submit the Annual Report of the Alberta Liquor Control Board for the year ended December 31st, 1984.

Respectfully submitted

IAN C. REID
Solicitor General

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Honourable Dr. Ian C. Reid
Solicitor General
425 Legislative Building
EDMONTON, ALBERTA
T5K 2B6

Sir:

We wish to submit the 61st Annual Report of the Alberta Liquor Control Board for the fiscal year ended December 31, 1984.

Sales

Total net sales of spirits, wines and beer during 1984 were $857,023,928. The total for the previous year ended December 31, 1983 was $861,880,328.

The volume of alcohol products sold during 1984 totalled 48,718,653 imperial gallons (2,214,749 hectolitres). Spirit sales amounted to 5,006,072 imperial gallons (227,576 hectolitres). Wine sales amounted to 4,935,899 imperial gallons (224,386 hectolitres) and beer sales amounted to 38,776,682 imperial gallons (1,762,788 hectolitres).

	Net Sales Spirits, Wines and Beer	Sales to Licensees*	Volume of Beverage Alcohol Sold Imperial Gallons	Hecto-Litres
Dec. 31, 1984	**$857,023,928**	**$234,174,224**	**48,718,653**	**2,214,749**
Dec. 31, 1983	$861,880,328	$226,823,907	49,738,999	2,260,864

* Included in Net Sales

Sales by Volume

	Dec. 31, 1984 Imperial Gallons	Hecto-Litres	Dec. 31, 1983 Imperial Gallons	Hecto-Litres	Percent Increase (Decrease)
Beer, Ale & Stout					
Canadian	**36,870,875**	**1,676,150**	36,788,796	1,672,218	.22
Imported	**1,905,807**	**86,638**	2,574,616	117,028	(25.98)
Wines, Vermouth, Cider & Coolers					
Canadian	**2,505,169**	**113,885**	2,504,805	113,855	.01
Imported	**2,430,730**	**110,501**	2,459,572	111,799	(1.17)
Spirits, Liqueurs & Alcohol					
Canadian	**4,027,849**	**183,106**	4,398,365	199,926	(8.42)
Imported	**978,223**	**44,470**	1,012,845	46,038	(3.42)

Sales by Value

	Dec. 31, 1984	Dec. 31, 1983
Beer, Ale & Stout		
Canadian	**$323,866,646**	$311,056,880
Imported	**20,050,720**	26,730,733
Wines, Vermouth, Cider & Coolers		
Canadian	**46,342,972**	46,274,945
Imported	**73,514,934**	75,234,656
Spirits, Liqueurs & Alcohol		
Canadian	**305,462,822**	312,233,591
Imported	**88,264,374**	90,571,837
Total		
Canadian	**675,672,440**	669,565,416
Imported	**181,830,028**	192,537,226
	$857,502,468*	$862,102,642*

* These figures, with the exception of Canadian beer, are net of bottle return deposits collected at time of sale.

Total sales do not directly compare to the value shown in financial statements as duty free sales, refunds and other adjustments have been excluded.

Sales to Licensees

	Dec. 31, 1984	Dec. 31, 1983
Hotels	**$102,580,087**	$102,239,335
Dining Lounges & Lounges	**94,980,908**	88,499,604
Clubs	**20,476,274**	19,831,222
Restaurants	**4,876,445**	5,347,503
Canteens	**3,689,112**	4,012,704
Recreational Facilities	**2,477,615**	1,905,336
Aircraft	**2,444,272**	1,733,336
Institutions	**1,496,128**	1,445,263
Stadiums	**507,881**	702,808
Racetracks	**410,023**	888,727
Theatres	**172,929**	162,694
Traveller's Lounges	**47,293**	34,586
Railway Cars	**15,141**	19,360
Buses	**116**	1,429
	$234,174,224	$226,823,907

Financial Operations

Net profit from sales of beverage alcohol amounted to $298,042,528 in 1984 as compared to $292,410,368 during the year ended December 31, 1983.

The net income for the year under review amounted to $302,390,064 compared to $296,253,249 for the year ended December 31, 1983. During the year under review $299.5 million was transferred to the Provincial Treasurer. The transfer included the $24,341,357 under-remitted balance as at December 31, 1983.

Payments by the Board to the Government of Canada during 1984 for customs and excise duties and sales taxes amounted to $126,037,742, an increase of $4,323,320 over the previous year. The total includes in-bond shipments and shipments where prepaid taxes are specifically indicated by suppliers on invoices. Additional sales tax and excise tax paid directly to the Government of Canada by Alberta Brewers amounted to $46,597,780.

Licensing

There were 4,771 licences in force as at December 31, 1984 for establishments licensable for the sale of spirits, wine and beer, including 4,609 annual licences and 162 seasonal club licences. These totals compare to December 31, 1983 levels of 4,339 annual licences and 135 seasonal club licences. In addition, 148 special events licences were issued during 1984 compared to 141 during the previous year. Gross licence fee revenues amounted to $7,408,440 in 1984, compared to $7,308,806 for the previous year. A breakdown of licences is provided on page 26.

There were 49,275 special permits issued during 1984; a total of 50,877 were issued during 1983. Net permit revenues amounted to $172,294 in 1984, whereas the net figure for the previous year was $170,614.

A total of 70 hotels, 221 dining lounges and 118 restaurants were sold during 1984 by way of sales of all shares, changes in lease arrangements, repossession and outright sale.

All licensed premises were subject to regular and periodic inspections throughout 1984, including thorough reviews of new applications prior to and during the construction/remodelling phases.

As at December 31, 1984 there were three distilleries, five breweries and four wineries licensed by the Board.

Board Hearings

Fifty-nine Board hearings were held throughout 1984 in respect to infractions by licensees under the Liquor Control Act and Regulations, or failure to comply with the required standards of operation. These hearings resulted in the suspension of 38 licences and the issuance of 21 warnings. Four licences were also suspended without a hearing. In addition, 97 letters of warning were issued by the Board to licensed establishments where the infraction did not warrant a hearing.

The majority of hearings concerned failure to provide satisfactory supervision which resulted in allowing drunkenness, overserving customers and continuing to serve liquor to persons who were obviously intoxicated. In addition, Board inspectors reported the service of liquor during prohibited hours, sale of liquor to minors, overcrowding and other infractions, the results of which are itemized as an attachment to this report, "Suspension of Licence Privileges."

The majority of those licensees who received licence suspension had been previously warned in writing as to the improper operation of their premises and had failed to take corrective measures, or they were repeat offenders having a file record of previous hearings before the Board regarding similar infractions of the Act.

In all cases where disciplinary action in respect to licences was being considered, owners or operators were advised in writing and were given an opportunity to appear before the Board to discuss details of the infractions and to make representations either personally or through counsel, prior to decisions being reached by the Board. Following suspension of a licence, the operator was advised in writing that under the terms of the Liquor Control Act he could request a review by the Liquor Licence Review Council.

Four licences were suspended without a hearing; these involved renovations made without prior Board approval, the illegal purchase of liquor, failure to observe licensed hours and failure to abide by the Regulations governing the service of beverage alcohol.

Our close working relationship with enforcement agencies continues, whereby prompt attention is given to any problem observed to be developing in respect to any licensed operation. Similar programs in force, employing joint inspections with fire and health authorities, also continue to achieve quick success in rectifying unsatisfactory or possible hazardous conditions within licensed premises.

Stores

As of December 31, 1984 the Board operated 219 retail outlets, compared to 215 in operation at the close of the previous year. Included are two warehouse mail order stores and 14 beer retail and warehouse outlets.

In the twelve-month period ended December 31, 1984, the Board opened four new liquor stores: Edmonton 106 St., Calgary Hunterhorn, Calgary Sunridge, and St. Albert North.

	Board Operated Retail Outlets	Mail Order	Beer Retail	Total
December 31, 1984	**203**	**2**	**14**	**219**
December 31, 1983	199	2	14	215

Listings

The number of product listings carried by the Board at the end of 1984 totalled 2,458. This figure comprises 1,278 general listings and 1,180 specialty items.

In addition to ordering from principals in 6 Canadian provinces, the Board purchases products from 38 foreign countries. It has been a long-standing policy to deal directly with suppliers rather than through Canadian agents in order to ensure the lowest possible cost to the Board.

Staff

The number of Board employees totalled 1,377 as of December 31, 1984, down from 1,462 the previous year. This total consisted of 1,375 permanent employees and 2 temporary positions. A summary of the staff complement by department is included at the end of this report.

General

On October 31, 1984 a liquor plebiscite was held in the hamlet of Fort Chipewyan, the second such plebiscite to be held there under the Liquor Control Act of 1980. As on the first occasion, the hamlet voted to remain dry.

Acknowledgements

In furthering its policy of maintaining and improving the generally high standard of accommodation and service in licensed hotels throughout the Province, the Board appreciated the full cooperation of the Alberta Hotel Association and its officers.

Appreciation is also extended to the Alberta Restaurant and Food Services Association for its positive efforts in working with the Board, through its membership, to maintain the high level of quality found in licensed restaurants throughout the Province.

The Board wishes also to express sincere appreciation to the officers and staff of the R.C.M.P. and to the City and Municipal Police throughout the Province for their efficient cooperation in enforcing the provisions of the Liquor Control Act.

Finally, the Board would like to thank its own staff for their dedication and contribution to the efficient operation of the Board during the past year.

Further details of the Board's operations are contained in the various attachments, all of which are respectfully submitted.

W. SKOREYKO
Chairman

J.J. HUTTON
Deputy Chairman

W. MACK
Board Member

Auditor's Report

To the Members of the
Alberta Liquor Control Board

I have examined the balance sheet of the Alberta Liquor Control Board as at December 31, 1984 and the statements of income and changes in financial position for the year then ended. My examination was made in accordance with generally accepted auditing standards, and accordingly included such tests and other procedures as I considered necessary in the circumstances.

In my opinion, these financial statements present fairly the financial position of the Board as at December 31, 1984 and the results of its operations and the changes in its financial position for the year then ended in accordance with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

Douglas W. Rogers, C.A.
Auditor General

Edmonton, Alberta
April 11, 1985

Balance Sheet

As at December 31, 1984	1984	1983
Assets		
Current:		
Cash	$ 13,929,008	$ 20,318,454
Accounts receivable	1,226,274	96,249
Inventories (Note 3)	50,017,251	47,881,358
Prepaid expenses	2,230,948	2,987,047
	67,403,481	71,683,108
Fixed assets (Note 4)	114,602,496	112,109,934
	$182,005,977	$183,793,042
Liabilities		
Current:		
Accounts payable	$ 29,774,556	$ 34,451,685
Appropriation of profit for capital account and reserve fund (Note 5)	125,000,000	125,000,000
Provincial Treasurer:		
Income under-remitted at beginning of year	24,341,357	62,088,108
Add: Net income for the year	302,390,064	296,253,249
	326,731,421	358,341,357
Deduct: Remitted to Provincial Treasurer	299,500,000	289,000,000
Current appropriation of profit for capital account and reserve fund	—	45,000,000
Income under-remitted at end of year	27,231,421	24,341,357
	$182,005,977	$183,793,042

The accompanying notes are part of these financial statements.

W. Skoreyko
Chairman

P.J. Collison, C.A.
Chief Financial Officer

Statement of Income

For the year ended December 31, 1984	1984	1983
Sales:		
Spirits and wine	$513,664,866	$524,709,738
Beer	343,359,062	337,170,590
	857,023,928	861,880,328
Deduct: Cost of goods sold:		
Spirits and wine, Schedule 1	248,459,355	253,356,352
Beer, Schedule 2	241,234,430	238,409,372
	489,693,785	491,765,724
Gross profit on sales	367,330,143	370,114,604
Deduct:		
Store operating expense, Schedule 3	43,944,240	49,692,145
Administration and general expense, Schedule 4	17,051,105	19,911,358
Warehouse expense, Schedule 5	8,292,270	8,100,733
	69,287,615	77,704,236
Net profit on sales	298,042,528	292,410,368
Add: Special income:		
License fees, net, Schedule 6	4,735,111	4,605,416
Permit revenue, net of printing costs	172,294	170,614
Sundry revenue	1,108,429	600,703
Gain on disposal of fixed assets, net	195,550	448,782
	6,211,384	5,825,515
Net operating profit	304,253,912	298,235,883
Deduct: Non-operating expense:		
Environmental, net (Note 6)	1,863,848	1,982,634
Net income for the year	$302,390,064	$296,253,249

Statement of Changes in Financial Position

For the year ended December 31, 1984	1984	1983
Funds were provided from:		
Net income for the year	$302,390,064	$296,253,249
Items not affecting working capital:		
Depreciation and amortization	5,130,111	6,521,667
Gain on disposal of fixed assets, net	(195,550)	(448,782)
	307,324,625	302,326,134
Proceeds from disposal of fixed assets	243,303	905,772
	307,567,928	303,231,906
Funds were applied to:		
Remittances to Provincial Treasurer	299,500,000	289,000,000
Purchase of fixed assets	7,670,426	19,195,422
	307,170,426	308,195,422
Increase (decrease) in working capital	397,502	(4,963,516)
Working capital at beginning of year	37,231,423	42,194,939
Working capital at end of year	$ 37,628,925	$ 37,231,423
Working capital is represented by:		
Current assets	$ 67,403,481	$ 71,683,108
Less: Current liabilities	29,774,556	34,451,685
	$ 37,628,925	$ 37,231,423

Notes to the Financial Statements

Note 1 Authority

The Alberta Liquor Control Board operates under the authority of the Liquor Control Act, Chapter L-17, Revised Statutes of Alberta 1980.

Note 2 Significant Accounting Policies and Reporting Practices

Inventories

Stocks of spirits, wine and beer are valued at cost which is not in excess of net realizable value.

Fixed Assets

Fixed assets are stated at cost less accumulated depreciation and amortization. Depreciation and amortization are provided as follows:

Buildings — straight-line — rates varying from 2% to 5% per annum.
Vehicles — straight-line — rates varying from 12.5% to 20% per annum to a maximum of 80% to 87.5% of cost.
Leasehold improvements — straight-line — over the remaining term of the lease.
Furniture and equipment — items over $50,000 in value — straight- line — rates varying from 10% to 33⅓% per annum.
— items under $50,000 in value — fully depreciated in the year they are put into use.

Note 3 Inventories

Inventories are summarized hereunder:

	1984		1983	
	Spirits and Wine	Beer	Spirits and Wine	Beer
Stocks in bond	$17,741,610	$1,044,726	$13,352,532	$1,655,309
Stocks in warehouses and stores	24,543,808	3,592,088	24,161,940	3,255,424
	42,285,418	4,636,814	37,514,472	4,910,733
Stocks in transit	2,371,278	77,268	4,130,806	176,627
Stock futures	646,473	—	1,148,720	—
	$45,303,169	$4,714,082	$42,793,998	$5,087,360
Total stocks	$50,017,251		$47,881,358	

Duty and sales tax to be paid on that part of inventory held in bond, and which will be included in the subsequent year's costs, amounted to approximately $12,346,000 (1983: $9,585,000).

Note 4 Fixed Assets

Fixed assets are detailed as follows:

	1984			1983
	Cost	Accumulated Depreciation and Amortization	Net Book Value	Net Book Value
Land	$ 16,714,061	$ —	$ 16,714,061	$ 16,391,880
Buildings	97,606,249	8,780,662	88,825,587	85,110,842
Leasehold improvements	1,555,548	764,371	791,177	813,258
Vehicles	680,390	364,968	315,422	370,913
Furniture and equipment	21,006,441	13,050,192	7,956,249	9,423,041
	$137,562,689	$22,960,193	$114,602,496	$112,109,934

Note 5 Appropriation of Profit for Capital Account and Reserve Fund

The Liquor Control Act provides that the Board shall maintain a capital account to provide the capital required in acquiring land and buildings and maintaining the inventory and other assets necessary to the operations of the Board.

Note 6 Environmental Expense, Net

This expense represents the net cost of administering and refunding deposits on spirits, wine and imported beer containers returned under a program implemented January 1, 1973.

Note 7 Capital Commitments

The Board has commitments in respect of land purchase agreements and uncompleted building contracts of approximately $981,000. The Board is also committed in the amount of approximately $1,112,000 for the purchase of furniture and equipment.

Note 8 Lease Commitments

A number of the Board's stores operate under lease arrangements with terms ranging from 1 to 50 years. The Board also leases data processing equipment with terms ranging from one to five years. The approximate aggregate rental under these arrangements is summarized as follows:

December 31, 1985	$ 4,055,000
December 31, 1986	3,823,000
December 31, 1987	3,525,000
December 31, 1988	3,384,000
December 31, 1989	2,913,000
Balance to expiry	13,821,000
	$31,521,000

Note 9 Comparative Figures

The 1983 figures have been restated where necessary to conform to 1984 presentation.

Note 10 Approval of Financial Statements

These financial statements were approved by management.

ALBERTA LIQUOR CONTROL BOARD

SCHEDULE 1

Cost of Goods Sold — Spirits and Wine

For the year ended December 31, 1984	1984	1983
Inventory at beginning of year	$ 37,514,472	$ 53,424,083
Add:		
Purchases	118,450,710	111,111,180
Duty and sales tax	123,423,801	117,466,526
Inward freight	11,355,790	8,869,035
	290,744,773	290,870,824
Deduct:		
Inventory at end of year	42,285,418	37,514,472
Cost of goods sold for the year	$248,459,355	$253,356,352

ALBERTA LIQUOR CONTROL BOARD

SCHEDULE 2

Cost of Goods Sold — Beer

For the year ended December 31, 1984	1984	1983
Inventory at beginning of year	$ 4,910,733	$ 4,063,742
Add:		
Purchases	236,829,519	232,585,678
Duty and sales tax on imported beer	2,613,941	4,247,896
Inward freight on imported beer	1,517,051	2,422,789
	245,871,244	243,320,105
Deduct:		
Inventory at end of year	4,636,814	4,910,733
Cost of goods sold for the year	$241,234,430	$238,409,372

Store Operating Expense

For the year ended December 31, 1984	1984	1983
Salaries	**$27,378,419**	$32,316,422
Property expense, rent and business taxes	**7,356,154**	6,714,464
Employee benefits	**3,073,861**	2,992,848
Stationery and supplies	**1,702,203**	1,737,598
Freight, cartage and express	**1,246,160**	1,312,657
Depreciation, buildings	**905,933**	704,418
Depreciation, furniture and equipment	**601,083**	2,333,659
Equipment maintenance and rental	**363,137**	307,368
Sundry equipment	**331,045**	260,004
Security services	**242,332**	261,453
Amortization of leasehold improvements	**214,812**	205,069
Communications	**188,607**	170,341
Armoured car service	**154,882**	181,632
Breakage	**105,052**	120,540
Travelling	**37,908**	34,900
Miscellaneous	**42,652**	38,772
	$43,944,240	$49,692,145

SCHEDULE 4

Administration and General Expense

For the year ended December 31, 1984	1984	1983
Salaries	$ 9,435,229	$ 8,816,458
Employee benefits	1,331,468	1,289,977
Equipment maintenance and rental	1,230,015	1,483,890
Depreciation, furniture and equipment	870,341	3,235,870
Property expense, rent and business taxes	737,314	581,021
Computer program packages	625,583	291,345
Communications	605,148	521,743
Printing, stationery and supplies	423,024	491,524
Depreciation, buildings	336,029	429,801
Legal and consulting fees	315,781	1,022,772
Travelling	243,710	245,139
Bank charges	211,367	201,050
Staff training	179,161	340,870
Staff transfer and moving	158,639	231,528
Insurance	157,966	218,082
Contract assistance	48,039	46,195
Cafeteria	37,387	247,383
Dues, subscriptions and advertising	32,728	49,837
Audit fee	26,250	28,500
Analysis	22,666	22,779
Amortization of leasehold improvements	6,745	30,593
Identification cards, cameras and supplies, net of revenue	(7,934)	11
Miscellaneous	24,449	84,990
	$17,051,105	$19,911,358

ALBERTA LIQUOR CONTROL BOARD

SCHEDULE 5

Warehouse Expense

For the year ended December 31, 1984	1984	1983
Salaries	$2,969,956	$3,097,016
Property expense, rent and business taxes	1,996,497	2,000,686
Depreciation, furniture and equipment	1,197,878	1,093,586
Depreciation, buildings	1,019,513	894,247
Equipment maintenance and rental	391,403	334,169
Employee benefits	347,617	331,858
Supplies	169,133	102,253
Communications	86,286	103,923
Freight, cartage and express	39,892	33,813
Sundry equipment	4,021	2,218
Travelling	1,406	3,044
Miscellaneous	68,668	103,920
	$8,292,270	$8,100,733

ALBERTA LIQUOR CONTROL BOARD

SCHEDULE 6

Licence Fees, Net

For the year ended December 31, 1984	1984	1983
Licence fees	$7,408,440	$7,308,806
Deduct:		
Salaries	2,035,407	2,052,112
Travelling	278,500	290,608
Employee benefits	251,088	225,858
Communications	36,807	32,632
Printing, stationery and supplies	27,213	31,810
Property expense and rent	14,092	20,264
Equipment maintenance and rental	6,759	6,706
Staff training	6,725	6,094
Depreciation, furniture and equipment	2,415	4,147
Inspection purchases	1,371	2,133
Sundry equipment	402	916
Staff transfer and moving	—	23,784
Licence review council	—	5,934
Miscellaneous	12,550	392
	2,673,329	2,703,390
	$4,735,111	$4,605,416

ALBERTA LIQUOR CONTROL BOARD

Schedule of Net Income by Stores

SCHEDULE 7

For the year ended December 31, 1984 (unaudited)	Sales			Cost of Goods Sold						
	Liquor	Beer	Total	Liquor	Beer	Total	Gross Profit	Operating Expense	1984 Net Income	1983 Net Income
Acme	$ 234,365	$ 92,490	$ 326,855	$ 113,485	$ 64,992	$ 178,477	$ 148,378	$ 45,415	**$ 102,963**	$ 162,371
Airdrie	1,891,253	926,095	2,817,348	915,888	650,699	1,566,587	1,250,761	162,662	**1,088,099**	1,088,730
Alix	365,954	117,372	483,326	177,094	82,481	259,575	223,751	41,139	**182,612**	181,784
Andrew	339,641	86,308	425,949	164,205	60,680	224,885	201,064	49,775	**151,289**	151,770
Athabasca	1,507,242	622,264	2,129,506	727,620	437,378	1,164,998	964,508	169,692	**794,816**	745,689
Banff	5,561,051	1,832,649	7,393,700	2,671,509	1,287,611	3,959,120	3,434,580	350,473	**3,084,107**	2,735,485
Barrhead	1,987,085	691,199	2,678,284	960,025	485,838	1,445,863	1,232,421	173,636	**1,058,785**	1,011,184
Bashaw	461,955	179,878	641,833	223,425	126,418	349,843	291,990	84,607	**207,383**	200,595
Bassano	593,266	216,301	809,567	287,141	151,990	439,131	370,436	57,490	**312,946**	300,263
Beaumont	756,872	355,587	1,112,459	366,711	249,942	616,653	495,806	112,122	**383,684**	329,911
Beaverlodge	658,718	256,123	914,841	318,537	180,087	498,624	416,217	79,131	**337,086**	350,799
Beiseker	313,460	115,995	429,455	151,715	81,511	233,226	196,229	47,811	**148,418**	69,843
Bentley	308,471	111,732	420,203	147,984	78,564	226,548	193,655	43,664	**149,991**	143,707
Big Valley	115,336	35,288	150,624	55,940	24,822	80,762	69,862	20,068	**49,794**	(1,754)
Blairmore	1,433,637	575,902	2,009,539	694,041	404,875	1,098,916	910,623	119,546	**791,077**	872,599
Bonnyville	2,068,371	832,099	2,900,470	998,210	584,865	1,583,075	1,317,395	182,584	**1,134,811**	931,588
Bowden	237,096	99,545	336,641	114,415	69,956	184,371	152,270	49,149	**103,121**	101,713
Bow Island	454,239	182,641	636,880	219,739	128,394	348,133	288,747	57,622	**231,125**	223,086
Boyle	642,930	266,623	909,553	309,014	187,418	496,432	413,121	111,637	**301,484**	303,535
Breton	364,480	140,837	505,317	175,518	98,946	274,464	230,853	49,151	**181,702**	156,950
Brooks	2,941,231	1,159,794	4,101,025	1,422,020	815,091	2,237,111	1,863,914	197,836	**1,666,078**	1,663,597
Bruderheim	288,449	122,758	411,207	139,635	86,270	225,905	185,302	67,401	**117,901**	36,027
Calgary Altadore	2,494,482	1,320,168	3,814,650	1,207,048	927,661	2,134,709	1,679,941	238,637	**1,441,304**	1,339,228
Braeside	4,599,403	1,728,573	6,327,976	2,226,031	1,214,593	3,440,624	2,887,352	336,700	**2,550,652**	2,472,949
Brentwood	7,920,783	3,555,692	11,476,475	3,829,397	2,498,296	6,327,693	5,148,782	697,516	**4,451,266**	4,216,258

Schedule of Net Income by Stores

For the year ended December 31, 1984 (unaudited)	Sales			Cost of Goods Sold						
	Liquor	Beer	Total	Liquor	Beer	Total	Gross Profit	Operating Expense	1984 Net Income	1983 Net Income
Calgary Central	3,248,724	1,046,661	4,295,385	1,574,838	735,152	2,309,990	1,985,395	314,688	**1,670,707**	2,047,871
Centre Street North	8,048,800	4,748,720	12,797,520	3,887,905	3,336,097	7,224,002	5,573,518	690,726	**4,882,792**	4,750,524
Chinook	3,478,683	1,073,787	4,552,470	1,685,042	754,469	2,439,511	2,112,959	309,406	**1,803,553**	2,037,986
Deer Run	2,835,065	1,169,065	4,004,130	1,373,549	821,595	2,195,144	1,808,986	361,525	**1,447,461**	1,388,239
Fisher Park	1,721,431	648,566	2,369,997	837,004	455,937	1,292,941	1,077,056	222,447	**854,609**	917,871
Forest Lawn	5,655,708	3,030,886	8,686,594	2,737,716	2,128,827	4,866,543	3,820,051	555,958	**3,264,093**	4,607,585
Hunterhorn (opened 5/84)	2,984,328	1,579,008	4,563,336	1,452,100	1,110,632	2,562,732	2,000,604	296,276	**1,704,328**	—
Inglewood	1,729,402	709,927	2,439,329	838,440	498,841	1,337,281	1,102,048	190,916	**911,132**	812,399
Len Werry	2,205,473	399,924	2,605,397	1,069,227	280,947	1,350,174	1,255,223	291,829	**963,394**	1,132,898
MacLeod Trail	6,358,804	2,959,902	9,318,706	3,087,422	2,078,361	5,165,783	4,152,923	506,999	**3,645,924**	4,864,258
Market Mall	4,167,744	1,153,056	5,320,800	2,021,221	810,217	2,831,438	2,489,362	357,625	**2,131,737**	2,370,452
Midnapore	1,690,333	856,736	2,547,069	819,715	602,143	1,421,858	1,125,211	287,643	**837,568**	689,902
Mission Bridge	2,446,602	962,494	3,409,096	1,184,428	675,884	1,860,312	1,548,784	285,370	**1,263,414**	1,606,531
Montgomery	2,693,394	1,744,277	4,437,671	1,302,168	1,225,675	2,527,843	1,909,828	288,803	**1,621,025**	1,510,890
Mount Royal	4,799,572	2,322,121	7,121,693	2,324,417	1,630,521	3,954,938	3,166,755	424,619	**2,742,136**	3,665,648
North Hill	5,112,743	2,198,424	7,311,167	2,472,677	1,544,146	4,016,823	3,294,344	425,537	**2,868,807**	3,687,596
Ogden	2,033,782	1,388,921	3,422,703	985,452	976,034	1,961,486	1,461,217	330,724	**1,130,493**	1,023,477
Palliser	5,772,492	2,638,778	8,411,270	2,792,261	1,853,826	4,646,087	3,765,183	631,723	**3,133,460**	2,344,251
Sarcee	3,357,579	1,541,425	4,899,004	1,625,305	1,083,205	2,708,510	2,190,494	286,597	**1,903,897**	1,824,431
Silver Springs	1,852,568	712,422	2,564,990	897,995	500,718	1,398,713	1,166,277	225,647	**940,630**	835,017
South Centre	8,510,913	3,302,900	11,813,813	4,110,712	2,321,368	6,432,080	5,381,733	684,753	**4,696,980**	3,761,961
Sunridge (opened 9/84)	1,770,728	541,079	2,311,807	887,536	380,730	1,268,266	1,043,541	279,062	**764,479**	—
Thorncliffe	3,717,259	1,934,791	5,652,050	1,798,318	1,358,303	3,156,621	2,495,429	350,462	**2,144,967**	3,937,853
Transcanada Mall	10,186,502	5,793,455	15,979,957	4,914,468	4,070,191	8,984,659	6,995,298	823,124	**6,172,174**	6,561,127
West	782,859	191,758	974,617	379,775	134,735	514,510	460,107	131,831	**328,276**	319,147

Schedule of Net Income by Stores

SCHEDULE 7 (continued)

For the year ended December 31, 1984 (unaudited)	Sales			Cost of Goods Sold						
	Liquor	Beer	Total	Liquor	Beer	Total	Gross Profit	Operating Expense	1984 Net Income	1983 Net Income
Calgary Westbrook	8,340,602	4,580,089	12,920,691	4,034,116	3,217,755	7,251,871	5,668,820	732,403	**4,936,417**	4,859,399
Complex & Mail Order	33,276,050	2,249,758	35,525,808	16,048,193	1,578,935	17,627,128	17,898,680	147,014	**17,751,666**	17,483,046
Retail Beer	—	46,699,952	46,699,952	—	32,800,529	32,800,529	13,899,423	263,636	**13,635,787**	11,775,295
Calmar	539,525	219,628	759,153	260,237	154,328	414,565	344,588	60,612	**283,976**	257,398
Camrose	3,497,831	1,369,792	4,867,623	1,694,015	962,630	2,656,645	2,210,978	281,029	**1,929,949**	1,956,101
Canmore	1,350,945	611,480	1,962,425	650,049	429,661	1,079,710	882,715	116,111	**766,604**	765,285
Carstairs	526,387	218,318	744,705	255,090	153,412	408,502	336,203	49,661	**286,542**	279,395
Castor	522,452	149,738	672,190	251,503	105,260	356,763	315,427	61,245	**254,182**	241,546
Claresholm	1,072,727	322,139	1,394,866	519,085	226,378	745,463	649,403	92,765	**556,638**	562,665
Coaldale	645,724	297,178	942,902	313,219	208,868	522,087	420,815	87,519	**333,296**	318,084
Cochrane	1,325,756	619,515	1,945,271	640,544	435,370	1,075,914	869,357	138,497	**730,860**	713,022
Cold Lake	437,087	192,876	629,963	210,960	135,557	346,517	283,446	64,118	**219,328**	180,225
Coleman	331,659	155,758	487,417	160,530	109,493	270,023	217,394	47,743	**169,651**	186,009
Consort	504,501	170,443	674,944	244,445	119,798	364,243	310,701	57,116	**253,585**	256,848
Coronation	568,649	192,948	761,597	275,269	135,627	410,896	350,701	65,528	**285,173**	260,881
Daysland	434,866	168,710	603,576	210,314	118,548	328,862	274,714	48,231	**226,483**	213,278
Delburne	247,732	108,344	356,076	120,005	76,129	196,134	159,942	44,914	**115,028**	102,624
Derwent	129,207	41,775	170,982	62,235	29,335	91,570	79,412	38,987	**40,425**	28,510
Devon	995,413	436,945	1,432,358	480,409	307,096	787,505	644,853	117,466	**527,387**	505,088
Didsbury	653,813	296,924	950,737	317,009	208,636	525,645	425,092	77,349	**347,743**	359,449
Drayton Valley	2,550,704	936,594	3,487,298	1,234,465	658,226	1,892,691	1,594,607	183,999	**1,410,608**	1,366,094
Drumheller	2,639,667	1,072,757	3,712,424	1,276,706	753,854	2,030,560	1,681,864	210,464	**1,471,400**	1,489,634
Eckville	544,806	184,356	729,162	263,493	129,525	393,018	336,144	52,870	**283,274**	264,557
Edmonton Athlone	2,697,894	1,388,335	4,086,229	1,306,311	975,803	2,282,114	1,804,115	293,589	**1,510,526**	1,439,849
Beaver House	4,608,357	1,386,957	5,995,314	2,216,889	974,491	3,191,380	2,803,934	501,095	**2,302,839**	2,639,826

Schedule of Net Income by Stores

For the year ended December 31, 1984 (unaudited)	Sales			Cost of Goods Sold						
	Liquor	Beer	Total	Liquor	Beer	Total	Gross Profit	Operating Expense	1984 Net Income	1983 Net Income
Edmonton Beverly	4,592,940	2,295,958	6,888,898	2,228,929	1,613,011	3,841,940	3,046,958	380,042	**2,666,916**	2,874,161
Bonnie Doon	3,387,008	1,419,174	4,806,182	1,640,501	997,416	2,637,917	2,168,265	250,668	**1,917,597**	1,770,650
Capilano	10,210,287	3,694,414	13,904,701	4,940,899	2,596,301	7,537,200	6,367,501	728,009	**5,639,492**	5,012,502
Castle Downs	2,449,238	1,287,336	3,736,574	1,187,122	904,820	2,091,942	1,644,632	384,083	**1,260,549**	1,365,018
Centennial	3,804,020	1,740,833	5,544,853	1,840,280	1,223,043	3,063,323	2,481,530	357,273	**2,124,257**	3,495,760
Clareview	2,054,592	1,223,096	3,277,688	995,299	859,601	1,854,900	1,422,788	355,435	**1,067,353**	964,778
East	3,965,830	2,370,534	6,336,364	1,918,891	1,664,818	3,583,709	2,752,655	384,408	**2,368,247**	3,538,624
Jasper Place	3,691,388	1,572,756	5,264,144	1,786,894	1,104,789	2,891,683	2,372,461	366,950	**2,005,511**	2,874,866
Londonderry	4,756,437	2,224,319	6,980,756	2,303,953	1,562,737	3,866,690	3,114,066	442,656	**2,671,410**	3,412,354
McCauley Plaza	1,779,942	251,956	2,031,898	863,456	177,011	1,040,467	991,431	230,304	**761,127**	927,873
Meadowlark	3,693,606	1,349,716	5,043,322	1,788,985	948,631	2,737,616	2,305,706	281,502	**2,024,204**	2,546,508
Millborne	4,857,248	2,275,998	7,133,246	2,353,315	1,598,960	3,952,275	3,180,971	452,610	**2,728,361**	3,172,200
96th Street	3,878,852	1,745,791	5,624,643	1,871,368	1,227,064	3,098,432	2,526,211	449,443	**2,076,768**	2,040,106
Northgate	9,862,172	5,000,662	14,862,834	4,768,946	3,514,663	8,283,609	6,579,225	767,590	**5,811,635**	4,781,192
106th St. (opened 8/84)	2,403,318	415,825	2,819,143	1,184,258	292,166	1,476,424	1,342,719	490,549	**852,170**	—
123rd St.	3,829,576	1,194,686	5,024,262	1,853,335	839,121	2,692,456	2,331,806	390,868	**1,940,938**	2,566,909
Southgate	12,581,020	4,388,816	16,969,836	6,085,085	3,084,271	9,169,356	7,800,480	850,394	**6,950,086**	5,876,754
Southpark	3,218,090	1,104,859	4,322,949	1,559,503	776,604	2,336,107	1,986,842	384,685	**1,602,157**	1,540.204
Strathcona	4,063,352	1,685,849	5,749,201	1,968,556	1,183,235	3,151,791	2,597,410	447,620	**2,149,790**	4,093,270
Summerlea	6,723,871	3,346,841	10,070,712	3,251,685	2,352,112	5,603,797	4,466,915	671,453	**3,795,462**	1,109,555
Westmount	9,791,352	3,945,198	13,736,550	4,738,998	2,772,241	7,511,239	6,225,311	783,833	**5,441,478**	5,064,378
Complex & Mail Order	28,793,978	2,647,010	31,440,988	13,893,030	1,858,097	15,751,127	15,689,861	277,211	**15,412,650**	15,205,527
Retail Beer	—	78,058,554	78,058,554	—	54,834,942	54,834,942	23,223,612	390,601	**22,833,011**	19,993,150
Edgerton	244,832	116,060	360,892	118,362	81,589	199,951	160,941	51,830	**109,111**	96,274
Edson	2,559,204	1,009,167	3,568,371	1,239,216	709,386	1,948,602	1,619,769	195,329	**1,424,440**	1,508,334

Schedule of Net Income by Stores

SCHEDULE 7 (continued)

For the year ended December 31, 1984 (unaudited)	Sales			Cost of Goods Sold						
	Liquor	Beer	Total	Liquor	Beer	Total	Gross Profit	Operating Expense	1984 Net Income	1983 Net Income
Elk Point	630,651	235,186	865,837	303,722	165,297	469,019	396,818	59,389	**337,429**	285,642
Empress	153,370	73,887	227,257	74,468	51,910	126,378	100,879	46,547	**54,332**	60,628
Evansburg	722,134	305,958	1,028,092	348,942	215,089	564,031	464,061	100,238	**363,823**	356,639
Fairview	1,089,735	358,898	1,448,633	528,089	252,239	780,328	668,305	98,075	**570,230**	573,076
Falher	742,428	390,043	1,132,471	360,756	274,250	635,006	497,465	89,803	**407,662**	366,656
Foremost	247,726	105,041	352,767	120,459	73,866	194,325	158,442	46,636	**111,806**	110,918
Forestburg	452,910	141,722	594,632	219,251	99,609	318,860	275,772	48,582	**227,190**	218,833
Fort MacLeod	1,283,406	538,866	1,822,272	620,827	378,747	999,574	822,698	134,346	**688,352**	719,744
Fort McMurray Main	7,048,815	3,766,721	10,815,536	3,412,681	2,646,971	6,059,652	4,755,884	616,910	**4,138,974**	3,782,122
Thickwood	1,849,635	1,210,169	3,059,804	897,389	850,666	1,748,055	1,311,749	362,891	**948,858**	776,843
Fort Saskatchewan	2,672,586	1,162,542	3,835,128	1,294,402	817,003	2,111,405	1,723,723	249,739	**1,473,984**	1,548,462
Fox Creek	536,093	244,967	781,060	259,584	172,124	431,708	349,352	77,281	**272,071**	259,636
Gibbons	682,930	371,109	1,054,039	330,850	260,809	591,659	462,380	92,714	**369,666**	348,168
Glendon	371,804	149,767	521,571	179,503	105,305	284,808	236,763	48,223	**188,540**	166,025
Grand Centre	2,465,220	1,110,551	3,575,771	1,194,708	780,525	1,975,233	1,600,538	223,192	**1,377,346**	1,215,800
Grande Cache	733,839	399,648	1,133,487	355,869	280,891	636,760	496,727	95,383	**401,344**	389,041
Grande Prairie Main	7,066,845	2,821,120	9,887,965	3,421,104	1,982,714	5,403,818	4,484,147	596,050	**3,888,097**	3,847,171
Grimshaw	898,365	306,681	1,205,046	435,476	215,640	651,116	553,930	90,033	**463,897**	440,914
Hanna	1,323,121	451,598	1,774,719	638,880	317,353	956,233	818,486	110,974	**707,512**	705,295
Hardisty	435,171	134,265	569,436	210,310	94,345	304,655	264,781	46,299	**218,482**	207,838
High Level	2,368,591	739,550	3,108,141	1,146,348	519,770	1,666,118	1,442,023	249,197	**1,192,826**	1,074,894
High Prairie	1,461,545	740,131	2,201,676	707,546	520,242	1,227,788	973,888	135,174	**838,714**	778,831
High River	1,450,012	510,370	1,960,382	702,151	358,691	1,060,842	899,540	127,202	**772,338**	737,704
Hines Creek	327,143	119,415	446,558	158,403	83,931	242,334	204,224	52,472	**151,752**	140,685
Hinton	2,225,088	1,070,863	3,295,951	1,075,348	752,481	1,827,829	1,468,122	197,936	**1,270,186**	1,415,914

Schedule of Net Income by Stores

For the year ended December 31, 1984 (unaudited)	Sales			Cost of Goods Sold						
	Liquor	Beer	Total	Liquor	Beer	Total	Gross Profit	Operating Expense	1984 Net Income	1983 Net Income
Holden	279,362	100,357	379,719	135,337	70,542	205,879	173,840	49,699	**124,141**	121,502
Hythe	302,528	139,473	442,001	146,546	98,040	244,586	197,415	56,095	**141,320**	152,747
Innisfail	1,790,259	661,011	2,451,270	866,182	464,470	1,330,652	1,120,618	186,912	**933,706**	962,809
Jasper	2,820,965	981,200	3,802,165	1,345,708	689,691	2,035,399	1,766,766	332,411	**1,434,355**	1,303,034
Killam	635,466	190,164	825,630	308,311	133,674	441,985	383,645	73,490	**310,155**	302,686
Lac La Biche	1,361,215	507,834	1,869,049	656,734	356,992	1,013,726	855,323	145,122	**710,201**	679,646
Lacombe	1,522,923	591,214	2,114,137	735,956	415,436	1,151,392	962,745	155,074	**807,671**	902,427
Lamont	659,872	194,980	854,852	319,378	137,057	456,435	398,417	83,904	**314,513**	382,565
Leduc	3,979,009	1,324,427	5,303,436	1,923,775	930,716	2,854,491	2,448,945	312,818	**2,136,127**	2,109,858
Legal	392,471	154,310	546,781	189,902	108,487	298,389	248,392	59,174	**189,218**	205,842
Lethbridge McGrath	2,195,160	764,271	2,959,431	1,063,612	537,091	1,600,703	1,358,728	284,187	**1,074,541**	1,117,917
North	4,574,661	969,681	5,544,342	2,210,404	681,311	2,891,715	2,652,627	376,496	**2,276,131**	2,473,091
South	6,609,094	2,392,758	9,001,852	3,201,149	1,681,427	4,882,576	4,119,276	543,715	**3,575,561**	3,293,987
Retail Beer	—	9,740,706	9,740,706	—	6,842,149	6,842,149	2,898,557	135,195	**2,763,362**	2,645,773
Lloydminster	4,904,414	2,489,497	7,393,911	2,375,566	1,749,509	4,125,075	3,268,836	377,679	**2,891,157**	2,610,304
Manning	628,038	272,437	900,475	303,961	191,563	495,524	404,951	80,277	**324,674**	308,798
Mannville	443,232	147,853	591,085	214,815	103,851	318,666	272,419	42,793	**229,626**	201,653
Marwayne	407,948	176,829	584,777	197,226	124,312	321,538	263,239	52,837	**210,402**	187,341
Mayerthorpe	790,487	279,058	1,069,545	381,990	196,134	578,124	491,421	93,563	**397,858**	414,460
McLennan	263,778	139,457	403,235	127,360	97,987	225,347	177,888	43,306	**134,582**	121,392
Medicine Hat Main	7,179,263	2,210,150	9,389,413	3,471,960	1,553,227	5,025,187	4,364,226	515,422	**3,848,804**	3,732,606
Southview	3,153,878	1,146,623	4,300,501	1,527,807	805,913	2,333,720	1,966,781	280,204	**1,686,577**	1,817,958
Retail Beer	—	5,114,473	5,114,473	—	3,593,047	3,593,047	1,521,426	81,551	**1,439,875**	1,330,052
Milk River	424,206	190,560	614,766	205,398	133,953	339,351	275,415	47,958	**227,457**	215,211
Morinville	1,080,688	556,840	1,637,528	523,086	391,381	914,467	723,061	111,462	**611,599**	617,810

Schedule of Net Income by Stores

SCHEDULE 7 (continued)

For the year ended December 31, 1984 (unaudited)	Sales			Cost of Goods Sold						
	Liquor	Beer	Total	Liquor	Beer	Total	Gross Profit	Operating Expense	1984 Net Income	1983 Net Income
Mundare	361,995	107,588	469,583	175,102	75,617	250,719	218,864	46,829	**172,035**	155,724
Myrnam	228,647	64,016	292,663	110,410	44,979	155,389	137,274	49,482	**87,792**	78,795
Nanton	665,039	227,970	893,009	321,845	160,169	482,014	410,995	75,656	**335,339**	344,376
Okotoks	1,331,312	586,598	1,917,910	644,319	412,224	1,056,543	861,367	123,287	**738,080**	755,794
Olds	1,845,539	584,638	2,430,177	892,810	410,713	1,303,523	1,126,654	164,836	**961,818**	961,811
Onoway	866,059	419,230	1,285,289	417,915	294,675	712,590	572,699	91,090	**481,609**	444,978
Oyen	745,905	290,014	1,035,919	362,311	203,857	566,168	469,751	85,139	**384,612**	343,631
Peace River	2,169,051	807,539	2,976,590	1,050,975	567,678	1,618,653	1,357,937	175,318	**1,182,619**	1,171,862
Picture Butte	513,455	217,544	730,999	248,322	152,923	401,245	329,754	59,660	**270,094**	274,627
Pincher Creek	1,431,061	566,526	1,997,587	692,257	398,253	1,090,510	907,077	136,946	**770,131**	788,549
Ponoka	1,988,852	728,138	2,716,990	962,038	511,676	1,473,714	1,243,276	178,474	**1,064,802**	1,081,449
Provost	1,199,507	452,264	1,651,771	580,999	317,867	898,866	752,905	91,683	**661,222**	596,597
Redcliff	615,403	323,857	939,260	298,258	227,630	525,888	413,372	64,064	**349,308**	338,484
Red Deer Centre	2,463,968	840,294	3,304,262	1,193,414	590,412	1,783,826	1,520,436	214,300	**1,306,136**	1,631,018
North	2,638,962	1,036,980	3,675,942	1,279,031	728,897	2,007,928	1,668,014	219,210	**1,448,804**	1,157,843
South	9,143,850	2,530,341	11,674,191	4,418,559	1,777,757	6,196,316	5,477,875	571,854	**4,906,021**	4,834,173
Retail Beer	—	11,874,353	11,874,353	—	8,341,655	8,341,655	3,532,698	121,978	**3,410,720**	4,554,034
Redwater	746,483	278,940	1,025,423	361,203	196,065	557,268	468,155	99,691	**368,464**	350,636
Rimbey	872,494	356,624	1,229,118	420,508	250,642	671,150	557,968	87,876	**470,092**	442,123
Rocky Mountain House	2,693,879	1,016,980	3,710,859	1,300,820	714,721	2,015,541	1,695,318	190,695	**1,504,623**	1,511,821
St. Albert Grandin	5,306,548	2,292,918	7,599,466	2,557,122	1,610,497	4,167,619	3,431,847	423,230	**3,008,617**	3,493,984
North (opened 11/84)	1,038,340	247,324	1,285,664	517,449	174,757	692,206	593,458	116,134	**477,324**	—
St. Paul	2,066,496	727,707	2,794,203	999,534	511,538	1,511,072	1,283,131	197,962	**1,085,169**	1,030,848
Sexsmith	373,538	140,737	514,275	181,070	98,909	279,979	234,296	59,659	**174,637**	175,639
Sherwood Park Main	6,785,887	2,535,273	9,321,160	3,284,025	1,781,421	5,065,446	4,255,714	511,360	**3,744,354**	4,157,534

Schedule of Net Income by Stores

For the year ended December 31, 1984 (unaudited)	Sales			Cost of Goods Sold						
	Liquor	Beer	Total	Liquor	Beer	Total	Gross Profit	Operating Expense	1984 Net Income	1983 Net Income
Slave Lake	1,987,547	845,973	2,833,520	959,883	594,558	1,554,441	1,279,079	138,604	**1,140,475**	1,058,086
Smoky Lake	886,943	252,690	1,139,633	427,477	177,599	605,076	534,557	79,458	**455,099**	418,057
Spirit River	901,093	277,716	1,178,809	436,839	195,222	632,061	546,748	100,299	**446,449**	434,103
Spruce Grove	3,510,665	1,498,667	5,009,332	1,697,722	1,053,312	2,751,034	2,258,298	287,501	**1,970,797**	1,994,818
Standard	121,309	63,414	184,723	58,768	44,539	103,307	81,416	25,940	**55,476**	6,479
Stettler	2,216,144	616,802	2,832,946	1,072,828	433,482	1,506,310	1,326,636	164,740	**1,161,896**	1,167,665
Stony Plain	1,919,750	811,171	2,730,921	927,515	570,214	1,497,729	1,233,192	172,937	**1,060,255**	1,036,284
Strathmore	1,430,704	581,351	2,012,055	692,499	408,633	1,101,132	910,923	111,352	**799,571**	847,332
Sundre	882,416	396,490	1,278,906	425,978	278,644	704,622	574,284	90,639	**483,645**	468,387
Swan Hills	616,355	257,584	873,939	298,458	181,008	479,466	394,473	65,822	**328,651**	282,496
Sylvan Lake	1,185,300	588,383	1,773,683	567,232	413,547	980,779	792,904	99,921	**692,983**	682,386
Taber	1,579,538	649,127	2,228,665	763,806	456,216	1,220,022	1,008,643	152,645	**855,998**	850,546
Thorhild	507,131	174,081	681,212	245,162	122,346	367,508	313,704	56,952	**256,752**	246,590
Thorsby	628,795	204,138	832,933	302,990	143,528	446,518	386,415	79,571	**306,844**	287,340
Three Hills	388,136	149,546	537,682	188,387	105,096	293,483	244,199	59,506	**184,693**	181,941
Tofield	527,019	245,877	772,896	254,827	172,782	427,609	345,287	58,469	**286,818**	284,913
Trochu	490,403	189,050	679,453	237,578	132,849	370,427	309,026	49,909	**259,117**	260,681
Turner Valley	868,893	335,615	1,204,508	419,424	235,841	655,265	549,243	81,132	**468,111**	477,133
Two Hills	756,740	192,542	949,282	365,614	135,332	500,946	448,336	79,416	**368,920**	380,083
Valleyview	1,097,668	377,703	1,475,371	530,892	265,465	796,357	679,014	93,557	**585,457**	572,979
Vauxhall	421,587	190,714	612,301	204,178	134,080	338,258	274,043	49,903	**224,140**	223,437
Vegreville	2,039,919	575,669	2,615,588	987,437	404,532	1,391,969	1,223,619	139,867	**1,083,752**	1,055,611
Vermilion	1,535,491	539,712	2,075,203	743,960	379,163	1,123,123	952,080	156,974	**795,106**	783,458
Viking	529,772	180,283	710,055	256,177	126,725	382,902	327,153	50,731	**276,422**	255,521
Vilna	466,095	166,213	632,308	224,554	116,831	341,385	290,923	50,239	**240,684**	223,477

Schedule of Net Income by Stores

SCHEDULE 7 (continued)

For the year ended December 31, 1984 (unaudited)	Sales			Cost of Goods Sold						
	Liquor	Beer	Total	Liquor	Beer	Total	Gross Profit	Operating Expense	1984 Net Income	1983 Net Income
Vulcan	875,712	242,900	1,118,612	424,497	170,651	595,148	523,464	89,245	**434,219**	422,843
Wainwright	1,766,198	641,129	2,407,327	856,343	450,621	1,306,964	1,100,363	145,052	**955,311**	934,273
Warburg	244,780	103,230	348,010	118,359	72,541	190,900	157,110	48,225	**108,885**	107,697
Waterton Park (open 5/14-9/1/84)	215,626	113,331	328,957	99,521	79,731	179,252	149,705	38,130	**111,575**	108,558
Wembley	194,167	92,605	286,772	94,160	65,109	159,269	127,503	52,619	**74,884**	26,821
Westlock	2,126,959	705,422	2,832,381	1,028,714	495,913	1,524,627	1,307,754	173,552	**1,134,202**	1,117,046
Wetaskiwin	3,459,224	1,452,138	4,911,362	1,671,941	1,020,546	2,692,487	2,218,875	272,245	**1,946,630**	1,916,576
Whitecourt	1,634,153	597,320	2,231,473	791,189	419,753	1,210,942	1,020,531	151,749	**868,782**	839,010
Wildwood	293,102	110,144	403,246	141,672	77,398	219,070	184,176	54,727	**129,449**	127,792
Willingdon	293,535	80,887	374,422	141,253	56,856	198,109	176,313	50,489	**125,824**	105,877
	* $513,664,866	$343,359,062	$857,023,928	$248,459,355	$241,234,430	$489,693,785	$367,330,143	43,944,240	**323,385,903**	320,422,459
Administration and General Expense and Warehouse Expense								25,343,375	**(25,343,375)**	(28,012,091)
								$69,287,615	**$298,042,528**	$292,410,368

*Individual columns may not add due to rounding.

Manufacturers' Licences Issued

Distillers' Licences Issued

Licence No.	Name of Distiller	Location
1	Alberta Distillers, Limited	Calgary
2	Palliser Distillers Ltd.	Lethbridge
3	Sunnyvale Distillers Ltd.	High River

Brewers' Licences Issued

Licence No.	Name of Brewer	Location
1	Molson Alberta Brewery Ltd.	Edmonton
2	Sicks' Lethbridge Brewery Limited	Lethbridge
3	Carling O'Keefe Breweries of Canada Limited	Calgary
4	Labatt Brewing Company Limited	Edmonton
5	318939 Alberta Ltd. Rocky Mountain Brewery	Red Deer

Note: - Licence No. 5. Brewery purchased from Rocky Mountain Breweries Ltd. Effective December 21, 1984.

Wine Manufacturers' Licences Issued

Licence No.	Name of Wine Manufacturer	Location
1	Andres Wines Alberta Ltd.	Calgary
2	Jordan & Ste-Michelle Cellars Ltd.	Calgary
3	Ridout Wines Limited	Calgary
4	Andrew Wolf Cellars Ltd.	Cochrane

Sacramental Wine Permits Issued

Permit No.	Name of Permittee	Location
1	Universal Church Supplies Ltd.	Edmonton
2	Diocese of St. Paul	St. Paul
3	Universal Church Supplies Ltd.	Calgary
4	D. K. Douglas Company	Calgary

Licences and Permits Issued under the Authority of the Liquor Control Act

	In Effect Dec. 31, 1984	In Effect Dec. 31, 1983
Beverage Room	607	598
Beer Vendor	503	494
Dining Lounge	1,522	1,379
Lounge	840	756
Night Club	20	17
Restaurant	698	711
Club		
Annual	188	172
Seasonal	162	135
Canteen	48	48
Recreational Facility	102	84
Institution		
Post-Secondary	16	15
Residential Facility	15	9
Theatre	16	17
Travellers Lounge	5	5
Race Track	6	6
Sports Stadium	10	15
Commercial Passenger Airplane	10	10
Passenger Train	1	1
Commercial Passenger Bus	1	2
Water Excursion Craft	1	—
	4,771	4,474
Breweries	5	5
Distilleries	3	3
Wine Manufacturers	4	4
Sacramental Wine Permits	4	4
	4,787	4,490

	Issued 1984	Issued 1983
Special Events Licences	148	141
Permits		
Annual	176	165
Resale	24,322	25,140
Ordinary	24,953	25,737
Physicians, Druggists, Dentists, etc.	49	42
Industrial	57	43
Hospital	62	52
Total Permits Issued	49,767	51,179

Suspension of Licence Privileges

Innisfail Country Lodge –Innisfail: 284434 Alberta Ltd. (John Viveiros Pontes, Manager). Liquor licences in respect of a Beverage Room and Beer Vendor's suspended from January 16 to January 18, 1984, inclusive.
A. Unauthorized use of the Beverage Room by hotel patrons on a Sunday.

Following Hearing

Sheraton Caravan Motor Hotel – Edmonton: Western Motor Hotels (Edmonton) Ltd. (Joel L. Margolus, General Manager). Liquor licence in respect of a Beverage Room suspended from March 5 to March 10, 1984, inclusive.
A. Overcrowding in the Beverage Room.

Following Hearing

Daysland Inn – Daysland: Marquis Motels Ltd. (Donald Gordon Horn, Manager). Liquor licences in respect of a Beverage Room and Beer Vendor's suspended from November 29 to December 1, 1984, inclusive.
A. Permitting minors to enter the Beverage Room.
B. Liquor service to minors.

Following Hearing

Homesteader Motor Hotel – Vegreville: Sawiak Hotel Holdings Ltd. (John Andrew Sawiak, Manager). Liquor licences in respect of a Beverage Room and Beer Vendor's suspended January 28 and January 29, 1985, inclusive.
A. Patron intoxication.
B. Minors gaining access to the Beverage Room.
C. Inadequate supervision.

Following Hearing

Rancher Inn – Ponoka: Rancher Inn Ltd. (Theresa Maureen Butts, Manager). Liquor licences in respect of a Beverage Room and Beer Vendor's suspended November 12 and November 13, 1984, inclusive.
A. Service of beer to a minor.
B. Inadequate supervision.

Following Hearing

Masciangelo's Beefeeders Restaurant – Grande Prairie: Gourmand Enterprises Ltd. (Robert Masciangelo, Manager). Liquor licence in respect of a Lounge suspended from January 9 to January 11, 1984, inclusive.
A. Unauthorized use of the Lounge on a Sunday.

Following Hearing

Maxwell's Restaurant and Smokers Lounge – Medicine Hat: Smoker's Enterprises Ltd. (Stanley Gene Sakamoto, Manager). Liquor licence in respect of a Lounge suspended from January 23 to January 25, 1984, inclusive.
A. Unauthorized use of the Lounge on a Sunday.
B. Presence of minors in the Lounge.

Following Hearing

Krystal Springs – Nanton: (Shik Kin Leong, Manager). Liquor licence in respect of a Lounge suspended from January 30 to February 2, 1984, inclusive.
A. Service and consumption of liquor in the Lounge on a Sunday.

Following Hearing

Brigantine Steak House – Airdrie: Brigantine Steak House (1981) Ltd. (Erol Yildiz, Manager). Liquor licence in respect of a Dining Lounge suspended from February 27 to February 29, 1984, inclusive. Hours of liquor service restricted to 12:00 Midnight from March 1 to March 30, 1984, inclusive.
A. Service and consumption of beverage alcohol after hours.
B. Inadequate food service in the Dining Lounge.

Following Hearing

Ali Katz Dining Lounge and Lounge – Edmonton: Ali Katz Restaurants Ltd. (Samir Shafik Seef, Manager). Liquor licence in respect of a Lounge suspended from March 26 to March 31, 1984, inclusive.
A. Overcrowding in the Lounge.

Following Hearing

Singapore Sam's Mostly Peking House – Calgary: Singapore Sam's Restaurants Inc. (Peter Klironomos, Manager). Liquor licence in respect of a Lounge suspended from April 2 to April 4, 1984, inclusive.
A. Consumption of liquor after hours.

Following Hearing

Maxim's Steak House & Lounge – Calgary: Cal-Estate (1977) Ltd. (Dimitrios Petropoulos, Manager). Liquor licence in respect of a Dining Lounge suspended from April 8 to April 13, 1984, inclusive.
A. Consumption of liquor after hours.

Following Hearing

Hide-A-Way Inn – Coaldale: Brenjak Holdings Ltd. and Edgar Hotel Holdings Ltd. (Isak Daved Koloditzky, Manager). Liquor licences in respect of a Dining Lounge and Lounge suspended for an indefinite period effective April 6, 1984. Liquor licences reinstated effective April 24, 1984.
A. The modification and removal of the wall separating the Dining Lounge and Lounge without prior Board approval.

Without a Hearing

West End Beaches Dining Lounge & Crazy Horse Lounge – Edmonton: Shezad Enterprises Ltd. (Rukhsana Ahmed, Manager). Liquor licence in respect of a Dining Lounge suspended from April 20 to April 25, 1984, inclusive. Liquor licence in respect of a Lounge suspended from April 21 to April 26, 1984, inclusive.
A. Patrons conveying beer into and away from licensed premises.
B. Patrons departing the Lounge premises after hours.
C. Inadequate supervision.

Following Hearing

Theo's Taverna – Edmonton: Y & K Holdings Ltd. (John (Yiannis) T. Psalios, Manager). Liquor licence in respect of a Dining Lounge suspended from April 22 to April 24, 1984, inclusive.
A. Transfer of liquor from licensed premises to an unlicensed premise.
B. Providing liquor for consumption on unlicensed premises.

Following Hearing

Majestic Hotel – Calgary: Woods & Company – Receiver (Ely Shapiro, Manager). Liquor licence in respect of a Dining Lounge suspended from May 13 to May 18, 1984, inclusive.
A. Liquor service after hours.
B. Inadequate food service in the Dining Lounge.
C. Patron intoxication in the Dining Lounge.
D. Unauthorized happy hour.

Following Hearing

Ming Tree II Restaurant – Lethbridge: C. & W. Restaurants Ltd. (Tony C. C. Chow, Manager). Liquor licence in respect of a Night Club suspended from May 14 to May 19, 1984, inclusive.
A. Inadequate supervision.
B. Liquor service after hours.
C. Patron intoxication.
D. Unauthorized shooter bar.
E. Self-service by patrons.

Following Hearing

Myrt's Cafe – Calgary: Parkside Restaurant Management Ltd. (Tedd Gordon Merritt, Manager). Liquor licence in respect of a Dining Lounge suspended from May 16 to May 18, 1984, inclusive.
A. Inadequate food service.
B. Service of liquor after hours.
C. Absence of approved management on the premises.

Following Hearing

Sabatino – Calgary: Mafscar Holdings Ltd. (Antonio Mafrica, Manager). Liquor licences in respect of a Dining Lounge and Lounge cancelled effective June 13, 1984. Premise was sold and relicensed effective November 28, 1984.
A. Persistent illegal purchase of liquor.
B. Persistent failure to pay the required 7% surcharge on liquor stocks.

Without a Hearing

Moose Factory Downstairs – Calgary: 299481 Alberta Ltd. (Thomas (Tom) King Yee, Manager). Liquor licence in respect of a Dining Lounge suspended from June 20 to June 23, 1984, inclusive.
A. Liquor service after authorized hours.
B. Patron overcrowding and milling in the Dining Lounge.
C. Inadequate food service.
D. Consumption of liquor by staff while on duty.

Following Hearing

Ming Tree II Restaurant – Lethbridge: C. & W. Restaurants Ltd. (Tony C. C. Chow, Manager). Liquor licence in respect of a Night Club suspended from July 9 to July 14, 1984, inclusive. Hours of liquor service restricted to 12:00 Midnight from July 15 to August 13, 1984, inclusive.
A. Liquor service after authorized hours.
B. Lack of supervision.
C. Patron intoxication.

Following Hearing

Maxim's Steak House and Lounge – Calgary: Cal-Estate (1977) Ltd. (Dimitrios Petropoulos, Manager). Liquor licence in respect of a Dining Lounge was ordered suspended for the period of August 16 to August 29, 1984, inclusive. Hours of liquor service to be restricted to 12:00 Midnight for an indefinite period effective August 30, 1984. Suspension did not go into effect as the liquor licences were cancelled effective August 15, 1984.
A. Service of liquor after hours.
B. Patron overcrowding.

Following Hearing

Edelweiss Restaurant and Lounge – Whitecourt: Edelweiss Holdings Ltd. (Robert Joseph Audette, Manager). Liquor licence in respect of a Lounge suspended August 20 and August 21, 1984, inclusive.
A. Consumption of beverage alcohol after hours.

Following Hearing

Maxim's Steak House and Lounge – Calgary: Cal-Estate (1977) Ltd. (Dimitrios Petropoulos, Manager). Liquor licences in respect of a Dining Lounge and Lounge cancelled effective August 15, 1984. Premise was sold and relicensed effective September 28, 1984.
A. Persistent sale and consumption of liquor after the hour at which sale and consumption is required to cease.

Without a Hearing

The Settlement Restaurant – St. Albert: Grosco Restaurants Ltd. (Robert Harry Grosco, Manager). Liquor licence in respect of a Lounge suspended from September 3 to September 5, 1984, inclusive.
A. Permitting minors to enter the Lounge.
B. Providing beverage alcohol to minors.

Following Hearing

Charlie's Restaurant & Lounge – Calgary: Nocturnal Management Ltd. (Karl Detlef Forst, Manager). Liquor licence in respect of a Dining Lounge suspended from September 10 to September 12, 1984, inclusive.
A. Liquor service after hours.
B. Inadequate food service.
C. Patron overcrowding.
D. Inadequate supervision.

Following Hearing

Singapore Sam's Mostly Peking House – Calgary: Singapore Sam's Restaurant Inc. (Peter King Hong Tse, Manager). Liquor licence in respect of a Dining Lounge suspended from September 22 to September 27, 1984, inclusive.
A. Liquor service after hours.
B. Service of beverage alcohol to an intoxicated patron.

Following Hearing

Pasta Etc. – Calgary: 306609 Alberta Ltd. (Kim Marie Haligua-Cohen, Manager). Liquor licences in respect of a Dining Lounge and Lounge suspended from October 22 to October 24, 1984, inclusive.
A. Consumption of liquor after hours in the Dining Lounge.
B. Obstruction of a Board Inspector.

Following Hearing

Il Padrino – Calgary: Catanzaro Investments Ltd. (Salvatore (Sam) Cortese, Manager). Liquor licence in respect of a Lounge suspended from November 15 to November 17, 1984, inclusive.
A. Consumption of liquor after hours.
B. Patron overcrowding in the Lounge.

Following Hearing

Pizza Delite and Steak House – Calgary: (Chow Hoi (Benny) Yim, Manager). Liquor licence in respect of a Dining Lounge suspended November 19 and November 20, 1984, inclusive.
A. Consumption of liquor after hours.

Following Hearing

The Round Square Deli & Bar – Calgary: The Round Square Restaurant Ltd. (David Zellermayer, Manager). Liquor licence in respect of a Dining Lounge suspended for an indefinite period of time effective November 20, 1984. Suspension was still in effect as of December 31, 1984.
A. Service and consumption of liquor after hours.

Following Hearing

Club California – Calgary: 295994 Alberta Ltd. (Rakesch Puri, Manager). Liquor licences in respect of a Dining Lounge and Lounge suspended from November 22 to November 24, 1984, inclusive.
A. Service and consumption of beverage alcohol in the Lounge after hours.
B. Consumption of beverage alcohol in the Dining Lounge after hours.
C. Presence of intoxicated patrons on the licensed premises.

Following Hearing

Harry's Deli and Bar – Calgary: Harry's Bar Company Ltd. (Lance W. Regan, Manager). Liquor licences in respect of a Dining Lounge and Lounge suspended from November 26 to November 28, 1984, inclusive.
A. Provision of liquor after hours in the Dining Lounge.
B. Failure to display the liquor licence.

Following Hearing

Ming Tree Restaurant – Medicine Hat: C. & W. Restaurants Ltd. (King Chow (Chee King Chow), Manager). Hours of liquor service, under the liquor licence in respect of a Dining Lounge, restricted to 1:00 A.M. from November 23 to December 6, 1984, inclusive.
A. Inadequate food service in the Dining Lounge.
B. Liquor service after hours in the Lounge.
C. Presence of intoxicated patrons in the Dining Lounge.
D. Service of liquor to intoxicated patrons.

Following Hearing

Jackie's Restaurant – Edmonton: Stardust Restaurant Ltd. (Jackee Steve Hui, Manager). Liquor licences in respect of a Dining Lounge and Lounge suspended from December 3 to December 5, 1984, inclusive.
A. Service of Liquor in the Dining Lounge and Lounge after hours.
B. Lack of adequate food service in the Dining Lounge.
C. The use of unlicensed areas.

Following Hearing

Pasta Etc. – Calgary: 306609 Alberta Ltd. (Kim Marie Christine Haligua-Cohen, Manager). Liquor licences in respect of a Dining Lounge and Lounge suspended from January 14 to January 27, 1985, inclusive. Liquor licences surrendered to the Board on January 14, 1985.
A. Liquor service after hours in the Dining Lounge and Lounge.
B. Patron intoxication in the Dining Lounge and Lounge.
C. Patron overcrowding in the Dining Lounge.
D. Lack of food service in the Dining Lounge.

Following Hearing

Glenn's Restaurant and Lounge – Calgary: C.J.R.K. Holdings Ltd. (Glenn Clifford Lackey, Manager). Liquor licences in respect of a Dining Lounge and Lounge suspended from February 21 to February 23, 1985, inclusive.
A. Inadequate meal service in the Dining Lounge during the late night hours.
B. Patron intoxication in the Dining Lounge.
C. Inadequate patron supervision.

Following Hearing

Club 17 – Calgary: Club 17 Holdings Ltd. (Joe Kwong-On Chan, Manager). Liquor licence in respect of a Dining Lounge suspended from December 24 to December 26, 1984, inclusive.
A. Inadequate food provision in the Dining Lounge.
B. Physical contact between exotic dancers and patrons.

Following Hearing

Ciao – Calgary: Barduscio Brothers Restaurant Corporation (Enzo V. Ianniello, Manager). Liquor licence in respect of a Restaurant suspended from July 16 to July 29, 1984, inclusive. Hours of liquor service restricted to 12:00 midnight for an indefinite period effective July 30, 1984. The restricted hours of operation were still in effect when the liquor licence was cancelled by the Board effective December 5, 1984.
A. Liquor service after hours.

Following Hearing

Ciao – Calgary: Barduscio Brothers Restaurant Corporation (Enzo V. Ianniello, Manager). Liquor licence in respect of a Restaurant cancelled effective December 5, 1984. Cancellation was still in effect as of December 31, 1984.
A. Persistent failure to abide by the Regulations governing the service of beverage alcohol.

Without a Hearing

Jasper Avenue Social Club – Edmonton. Liquor licence in respect of a Club suspended May 8, 1984.
A. Overcrowding in the club rooms.

Following Hearing

The Warehouse – Calgary: Plexis Paternal Society. Liquor licence in respect of a Club suspended from September 24 to September 29, 1984, inclusive.
A. Service of liquor after hours.
B. Promotion of liquor sales.
C. Permitting public access to club premises.

Following Hearing

Staff Complement

as at December 31, 1984	Permanent		Temporary		Total	
	1984	1983	**1984**	1983	**1984**	1983
Administrative Offices:						
Chairman & Board Members	**3**	3			**3**	3
General Manager	**1**	1			**1**	1
Secretaries	**4**	4			**4**	4
Legal Counsel	**1**	1			**1**	1
Administrative Officers	**2**	2			**2**	2
Departments:						
Finance & Financial Services	**53**	54		1	**53**	55
Information Systems	**73**	62	1	3	**74**	65
Licensing & Permits	**73**	78			**73**	78
Liquor Stocks, Customs & Traffic	**52**	53	1		**53**	53
Personnel	**18**	21			**18**	21
Stores (Office)	**22**	21			**22**	21
Warehouses	**146**	153			**146**	153
Stores	**805**	861		1	**805**	862
Properties & Facilities	**55**	74			**55**	74
Internal Audit	**14**	14			**14**	14
Administrative Services (including Purchasing & Records)	**33**	33		2	**33**	35
* Other	**20**	20	—	—	**20**	20
Totals	**1,375**	1,455	**2**	7	**1,377**	1,462

* Employees on Long Term Disability

	1984	1983
Hours worked by casual staff	**702,249**	1,163,369